



## 2018 Rate Information

(Effective 2/1/2018)

<b>Basic Board</b>	Includes board, feeding of SmartPak supplements, blanket changes, application of turnout gear, and <i>four</i> lessons per month.	<b>\$1,200</b> per month per horse
<b>Partial Training</b>	Includes Basic Board, with any combination of <i>twelve</i> rides or lessons per month in total.	<b>\$1,600</b> per month per horse
<b>Full Training</b>	Includes Basic Board, with any combination of at least <i>sixteen</i> rides or lessons per month in total. Includes scheduling & holding for appointments.	<b>\$2,000</b> per month per horse
<b>Additional Lessons</b>	Lessons purchased above and beyond those included in Basic Board (4) or Partial Training (12). This fee is charged in arrears.	<b>\$50</b> per lesson
<b>Hold Fee</b>	Holding horse for any appointment not made farm wide. Charged to Full Training if holding arrangements are not made in advance.	<b>\$25</b> per horse per appt
<b>Selling Agent</b>	Includes advertising, creation of sales video, and all communications. Rate based on sale price.	<b>10%</b> Commission
<b>Buying Agent</b>	Includes finding options, reviewing sales videos, and all communications. Rate based on purchase price.	<b>10%</b> Finders Fee
<b>Trailer In Lesson</b>	Lesson, including usage of stall (if available) immediately before & after ride.	<b>\$75</b> per lesson